

FREE TO TRICO MEMBERS



BUYER REPRESENTATION

WITH EDWIN ESTES JR

THIS CLASS WILL COVER THE FOLLOWING TOPICS:

- Do you want your buyers to be loyal to you?
- Have you wanted to use a Buyer Broker Agreement but don't know how?
- Are you worried about overcoming objections to a Buyer Broker Agreement?

In this 90 minute class, you will learn to present the BRE and overcome ANY objection a buyer might have about signing it.



TRI-COUNTIES

WEBINAR

JUNE 29, 2022

10:30 AM – 12 PM

AUGUST 16, 2022

10 AM – 11:30 AM

INSTRUCTOR:

Professor Edwin Estes Jr., Esq

Edwin Estes is both an attorney and real estate broker, serving as a full time Professor of Real Estate at Mt. San Antonio College

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REGISTER ONLINE

WWW.TRICOREALTORS.COM

OR CALL (909) 594-5992

NO-SHOW POLICY:

Registration for free classes/events allows TRICO to plan for resources, materials, and other needed items for our members. When members "no-show" without cancelling, they prevent other members from attending a desired class/event. To prevent this from happening in the future, failure to cancel within 48 hours of the first day of class / day of event will incur a \$20 CANCELLATION FEE.

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